

THE LEADERSHIP INSTITUTE

"If it were possible to achieve two to three times as much in only half the time through the people you manage, what would it mean to your organization?"

"LEADERSHIP-THE BOTTOM LINE"

Management Fundamentals from a Leadership Perspective!
Designed to turn good managers into highly effective leaders and developers of people!

Monthly Leadership Sessions - Phase One

Four Classroom Hours per month plus Individual On-Site Coaching & Alumni Benefits

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| <u>Session One</u> | How to Demonstrate <i>RESULTS-ORIENTED LEADERSHIP!</i> How to Clarify Company Values, Business Philosophies & Vision! |
| <u>Session Two</u> | How to Condition your Team for Change! How to Help Team Members Develop a Profit Centered Perspective! |
| <u>Session Three</u> | How to Effectively Train & Develop a Winning Organization! How to Help Team Members Develop a Confident and Healthy Self-Image! |
| <u>Session Four</u> | How to Achieve Results through Successful Team Building! How to Enhance Team Member's Ability to Learn and Process Information! |
| <u>Session Five</u> | How to Turn Stress into Success on a Daily Basis! How to Develop Positive, Results-Oriented Attitudes! |
| <u>Session Six</u> | How to Increase Results through Improved Listening & Communication! How to Identify, Establish and Effectively Reach Team & Personal Goals! |
| <u>Session Seven</u> | How to Increase Results through Successful Delegation! How to Achieve More with Priority Thinking & Time Management! |
| <u>Session Eight</u> | How to Inspire and Motivate Team Members for Results! How to Successfully Conduct Productive Staff Meetings! |
| <u>Session Nine</u> | How to Create Positive Accountability through Performance Reviews! How to Develop and Maintain a Highly Productive Work Environment! |
| <u>Session Ten</u> | How to Interview, Hire & Fast Start Winners! How to Develop and Retain Your Very Best Employees! |
| <u>Session Eleven</u> | How to Create Opportunity by Mastering the Problem Solving Process! How to Communicate Successfully with Various Personality Types! |
| <u>Session Twelve</u> | How to Develop Loyalty and Keep Winners! How to Work Productively with Various Social Styles! |

LEADERSHIP-THE BOTTOM LINE is available in a public format and can also be customized specifically for you and your team and conducted at your location.

Contact us to schedule a complimentary preview session at your location.

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